

Fluence Spares Direct

Save cost and reduce risk by ensuring that the right parts, in the right quantities, are available at the right times.



Challenge

Proper energy storage system maintenance is complex – predicting when parts may fail over the project's lifecycle and responding quickly can be challenging for organizations that don't have sophisticated stocking strategies. The traditional method of storing and maintaining parts on site ties up working capital and increases overhead. Installing a spare parts container on-site is also inefficient, especially for smaller projects, and takes up valuable land space that could otherwise be generating a return for your asset.

Solution

The Spares Direct service leverages regional warehousing and delivery logistics in close proximity to our growing fleet of storage systems. Combining our intimate knowledge of storage product design with component supply chain management and advanced risk analysis ensures the right parts are available to you in the right quantity at the right time. Managed directly by your regional services team, it's available through an upfront onboarding fee and annual subscription.

Product Highlights

Inventory Management

Fluence monitors spares inventory, lead times, and fleet-wide requirements to ensure optimal stocking levels as a fully-managed customer service.

Parts Warehousing



















Fluence handles all warehouse security, material preservation, and life cycle management, ensuring that all parts don't fall out of warranty.

Just-in-time Shipments

Regional hubs have been strategically identified based upon installed MW capacity and forecasted projects to ensure parts are expedited to the customer's site.

Operating Spare Parts Offerings

Fluence works with customers to create a site-specific spares list and determine which spares offering is right for you

	OPERATING SPARES ONSITE	SPARES DIRECT, ESSENTIALS	SPARES DIRECT, COMPLETE
STORAGE / PRESERVATION	Customer purchases and maintains all spare parts onsite, including modules	Customer purchases and maintains critical, non-module spares onsite	No customer obligation to store, Fluence maintains all spares in regional warehouse
AVAILABILITY IMPACT	Any delays caused by unusable parts excused from availability guarantees	<div style="display: flex; align-items: center; justify-content: center;"> ← <div style="border-left: 1px solid black; border-right: 1px solid black; padding: 0 10px;"> For customer stored parts </div> → </div>	Fluence is accountable for any delays to spare availability and shipment to site
SPARES STORED BY CUSTOMER	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  Critical Spares </div> <div style="text-align: center;">  Recommended Spares </div> <div style="text-align: center;">  Battery Modules </div> </div>	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  Critical Spares </div> <div style="text-align: center;">  </div> <div style="text-align: center;">  </div> </div>	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  </div> <div style="text-align: center;">  </div> <div style="text-align: center;">  </div> </div>
REGIONAL WAREHOUSE SUBSCRIPTION	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  </div> <div style="text-align: center;">  </div> <div style="text-align: center;">  </div> </div>	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  </div> <div style="text-align: center;">  Recommended Spares </div> <div style="text-align: center;">  Battery Modules </div> </div>	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  Critical Spares </div> <div style="text-align: center;">  Recommended Spares </div> <div style="text-align: center;">  Battery Modules </div> </div>



Fluence (Nasdaq: FLNC) is a global market leader in energy storage products and services, and digital applications for renewables and storage. Fluence provides an ecosystem of offerings to drive the clean energy transition, including modular, scalable energy storage products, comprehensive service offerings, and the Fluence IQ Platform, which delivers AI-enabled digital applications for managing and optimizing renewables and storage from any provider. The company is transforming the way we power our world by helping customers create more resilient and sustainable electric grids.

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